

Score “drop-dead” drivers

					Score
1. Project probability	_____	_____	_____	_____	_____
	-20	-10	0	10	20
	No go	_____			High
2. Project financeability	_____	_____	_____	_____	_____
	-20	-10	0	10	20
	Impossible	_____			Easy
3. Level of technical risk	_____	_____	_____	_____	_____
	-20	-10	0	10	20
	Unacceptable	_____			Low
4. Level of market risk	_____	_____	_____	_____	_____
	-20	-10	0	10	20
	High	_____			Low
5. Quality of partners	_____	_____	_____	_____	_____
	-20	-10	0	10	20
	Poor	_____			Good

Score important drivers

						Score
6. Level of support	0 Low	5	10	15	20 High	_____
7. Relationships	0 None	5	10	15	20 Strategic	_____
8. Competitive advantage	0 None	5	10	15	20 High	_____
9. Importance	0 Low	5	10	15	20 High	_____
10. Resources needed	0 High	5	10	15	20 Low	_____